



* A branch of Farmers Bank & Trust

Member FDIC

Business Relationship Specialist

Farmers Bank of Kansas City is seeking a full-time Business Relationship Specialist to join our team in Overland Park. In this role, you'll work directly with business customers to understand their needs, provide banking solutions, and build long-term relationships that support their success.

What You'll Do

- Develop and grow relationships with business customers.
- Identify customer needs and recommend banking and treasury solutions.
- Support business account opening, onboarding, and ongoing service needs.
- Assist customers with business banking, cash management, online banking, ACH, RDC, and related services.
- Partner with lenders and branch staff to deliver exceptional customer service.
- Participate in community and networking activities to support business development.

What We're Looking For

- Banking, business development, customer relationship, or financial services experience.
- Strong communication and relationship-building skills.
- Ability to identify customer needs and provide solutions.
- Excellent organizational skills and attention to detail.
- A commitment to providing outstanding customer service.

We offer competitive pay, comprehensive benefits, and the opportunity to make a meaningful impact in the communities we serve.

FARMERS BANK AND TRUST IS AN EQUAL OPPORTUNITY EMPLOYER/VETERANS/DISABLED

Applications may be printed online at www.farmersbankks.com

Please return completed applications to:

ATTN: HUMAN RESOURCES
14231 METCALF AVE
OVERLAND PARK, KS 66223
FAX (913) 387-5566

or email to: humanresources@farmersbankks.com